



SHOCKING: \$9 Car Insurance in NY

New York: Mom discovers \$9 car insurance trick. Auto Insurers are SCARED you will learn this secret.



New York: Car Insurance (EXPOSED)

NY Drivers: We investigated car insurance and what we found may shock you...

News9Consumer.com

ADVERTISEMENT

Questions to ask a potential employer

12:00 AM, Mar. 27, 2011 | Comments

Written by **Kaitlin Madden**
CareerBuilder

FILED UNDER

News
Local News

A couple of weeks ago, we gave you the rundown on frequently asked interview questions and prepared you to deliver knockout answers. And while providing great responses is a hugely important component of landing a job offer, it's really only half the battle. Equally important is asking good questions in your interview. "The interview should be a peer level, fifty-fifty dialogue, not an interrogation," says Ford Myers, president of Career Potential LLC, and author of "Get the Job You Want, Even When No One's Hiring." "(Asking questions) also demonstrates that you're fully educated about the company and the opportunity -- and that you're totally prepared and engaged."

Get answers to your questions and impress the interviewer by asking two or three (no more) of the following:

1. Let's say you hire me. In the next six months, what can I accomplish that will make you glad you did? "By asking this question you demonstrate that you're goal- and achievement-driven," says Roy Cohen, a career coach and author of "The Wall Street Professional's Survival Guide." "As a hiring manager I'd also want to know that a future employee is committed to working at a high level."

In addition to proving your drive, asking this question will also give you further insight into what would be expected of you.

2. What qualifications and experience make for an ideal candidate? Even if the interviewer has already touched on what he or she is looking for, asking this question ensures that your bases are covered, in case there is a quality or skill that the interviewer is looking for -- and that you possess -- which hasn't yet been discussed.

Twitter

Facebook

Share

Email

Print

A A A +

ADVERTISEMENT

TOP STORIES

Tax refunds trickle out: \$269M still owed; officials talk borrowing -

Training for buildup work: Apprentice jobs offer opportunity

Assistant AG not guilty

SEE ALL TOP STORIES

MOST POPULAR

1. Man allegedly hits mom with aluminum can
2. Assistant AG not guilty
3. Tax refunds trickle out: \$269M still owed; officials talk borrowing
4. Bill to ban riding in pickup beds panned, praised
5. Promised bills undelivered: Only Rodriguez follows through on commitment



Bill will ban passengers in pickup bed



Pancakes for charity



Bridal Boot Camp Guam Winner

MOST COMMENTED

- Promised bills undelivered: Only Rodriguez follows through on commitment 22
- Voice of the People 27
- Bill to ban riding in pickup beds panned, praised 12
- Man allegedly hits mom with aluminum can 11
- Senators and their promises 8

3. What is the company culture like? "Of course the company is trying to determine if the applicant will fit with the job and the team," says Melissa Cooley, a career consultant and author of career advice blog "The Job Quest." "However, you can establish your desire to find a good mutual fit with a company by asking this question."

4. A question based on research you've done. Every smart job seeker will do research on their potential employer before heading into an interview. You can really impress an interviewer, though, by asking a question that shows you've done more than just take a peek at the company's homepage.

5. A question based on something you've heard. Asking a question based on something the interviewer has said demonstrates that you've been paying attention and absorbing information during the interview. "Interviews are nerve-wracking, so to be able to synthesize what has been talked about and form an intelligent question related to it gives a concrete example of the person being able to work well under pressure," Cooley says.

6. What is the next step? At the end of the interview, reiterate your interest in the position and save yourself a lot of anxiety about the rest of the interview process by asking about the next step.

"Prepare a 'wrap-up' question that is preceded by a statement of your interest in the job and that, in effect, asks for the job. This can be very important as interviewers want to see enthusiasm and interest," Kirby says. Bottom line: Ask questions based on the content of the interview, research you have done, your genuine curiosities or what feels natural for the conversation, but make sure you ask something. "When an interviewer asks the candidate if she or he has any questions, the worst response would be 'Nope,'" Myers advises.

That said, there are a few questions that should be avoided. Whatever you do, don't let any of the following queries come out of your mouth during an interview:

1. How much does the job pay?
2. Will I need to work overtime?
3. How soon will I be eligible for a promotion?
4. Do you offer flexible scheduling?

If you must ask any of the above, wait until an offer is on the table.

Kaitlin Madden is a writer and blogger for CareerBuilder.com and its job blog, www.TheWorkBuzz.com.